



ESM

BANCSHARES, INC.

Moving Forward Together

2020 Annual Report

Delivering in Uncertain Times

Helping our communities move forward together

Empire State Bank is dedicated to being here for our customers and the neighborhoods we serve, particularly during significant events. Our response during the pandemic has been focused on support for the customers and businesses in our communities---to help face the many challenges and move forward together.

Customer satisfaction, growth in deposits and enhancement of our digital technologies demonstrate our strength and enhance our success.

This report highlights Empire State Bank as it supports the people, colleagues, and businesses of our communities and infuses a resilience that will ensure we emerge stronger than ever before.



Pictured from left to right: Thomas Sperzel, President and Chief Operating Officer; Philip Guarnieri, CEO; Andrew Finkelstein, Chairman; and Walter Daszkowski, Vice Chairman.

March 31, 2021

Dear Shareholder,

We are pleased to present the 2020 Annual Report to Shareholders of ES Bancshares, Inc. Needless to say, 2020 was a challenging year for all of us. We are pleased to have the good fortune of being able to continue to deliver our banking services under trying circumstances in a safe and reliable environment for our communities, customers and employees. Despite the prevalence of Covid 19 in our marketplace we were able to accomplish several significant achievements which are of value to our community as well as our shareholders.

We demonstrated our commitment to community by being an active Paycheck Protection Program (PPP) lender. This not only preserved thousands of jobs in our marketplace but also enabled us to gain significant market share in non-interest deposits. Additionally, we bolstered reserves significantly and improved net interest margin.

Despite increased expense related to Covid management measures in and around our facilities, the Company was able to increase book value per share and increase reserves to 1.45% of total loans, excluding PPP loans. This was taken as a precautionary measure given the uncertainty that the impact of Covid may have on our marketplace and borrowers and results in reserve levels significantly higher than peer institutions.

We are also pleased to inform that we have not lost sight of our growth strategy that was put in place a number of years ago. During 2020 the Company took advantage of favorable market conditions and raised \$14 million of subordinated debt. This will be utilized to further our growth plans at the same time not diluting the existing shareholder. While we are cautious, particularly in current times, to ensure growth is obtained through prudent and disciplined execution of our corporate strategy, we were pleased to announce our upcoming opening of a new retail banking facility in Staten Island as well as a new loan production office in Queens. This will provide additional outlets for us to deliver our core banking services and further build our portfolio of small business customers.

During 2020 the Company grew demand deposits by \$57 million. This represents an increase of 69.4% from 2019. Participation in PPP lending for not only existing customers but also new customers in our market was a catalyst for this growth. Also assisting this effort was a continued grass roots movement to be a concerned member of our community in offering a level of personal touch and valued banking services to small businesses who have been underserved by large banks.

The success in core deposit generation during 2020 has positioned the Company well for earnings success in 2021. Cost of deposits decreased to 0.51% at the end of 2020 from 1.57% at the end of 2019. Additionally, it enabled the Company to sustain earnings while bolstering reserves. We remain focused on preserving asset quality and maintaining balance sheet strength.

We look forward to a brighter 2021 and want to take this opportunity to thank you, our shareholders, for all your support as we navigate the Company through turbulent times in a way that preserves asset quality but also positions us for strong earnings and increased shareholder value going forward.

We wish you all a safe and healthy 2021.

Sincerely,



Andrew Finkelstein
Chairman



Philip Guarnieri
Chief Executive Officer



Thomas Sperzel
President & Chief Operating Officer

Supporting Our Business Customers

Supporting businesses of all types and sizes is fundamental to helping our communities recover and move forward.

While the pandemic has had a profound impact on the way we live our lives and conduct business, Empire State Bank has remained focused on helping our business communities and the economy recover. We provided Small Business Administration (SBA) Paycheck Protection Program (PPP) loans directly to locally owned small businesses. By creating the Empire State Bank Community Spotlight Campaign, we helped shine a light on small businesses and non-profit customers in our community. Live on-air radio interviews enable those customers to share the stories of how they are adapting to today's challenging business climate.

Customer Testimonial



Thank you so much for all the hard work you and your team have been doing. I've noticed the difference in how your bank treats its customers, compared to what I've become accustomed to thinking is normal from the large bank I've been with for several years.

- J**

Granted over 1,200 loans to local small businesses, totaling over \$110M



I've never had an easier transaction in my life; which is outstanding, considering how life is so up and down right now. I also want you to know that dealing with the staff in the branches is also extremely streamlined and stress-free.

- S*****

Customer Testimonial



Increased deposits by \$50 Million in new business checking accounts.



Featured 15 nonprofits and 13 restaurants on live radio.



My experience working with the people of Empire State Bank was extraordinary – they were easy to deal with, totally responsive, prompt, efficient, and as nice as could be. I could not have asked for a better banking experience. I am so appreciative of the support in getting my application processed.

- R*****

Customer Testimonial



INDEPENDENT AUDITOR'S REPORT

Board of Directors
ES Bancshares, Inc.
Newburgh, New York

We have audited the accompanying consolidated financial statements of ES Bancshares, Inc. (the "Company"), which comprise the consolidated statements of financial condition as of December 31, 2020 and 2019, and the related consolidated statements of operations, comprehensive income, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.


Crowe LLP

New York, New York
April 2, 2021

ES BANCSHARES, INC.
CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(Dollars In thousands)

	December 31, 2020	December 31, 2019
ASSETS		
Cash and cash equivalents	\$ 62,533	\$ 25,275
Securities available for sale, at fair value	6,464	3,304
Securities held to maturity, at amortized cost (fair value of \$0 and \$12,584 at December 31, 2020 and December 31, 2019, respectively)	-	12,265
Total securities	6,464	15,569
Loans receivable	432,812	366,615
Deferred cost	1,605	2,579
Allowance for loan losses	(5,453)	(3,539)
Total loans receivable, net	428,964	365,655
Accrued interest receivable	2,423	1,483
Federal Reserve Bank stock	1,194	917
Federal Home Loan Bank stock	1,803	2,412
Goodwill	581	581
Premises and equipment, net	4,432	4,606
Right-of-Use Lease Assets	6,188	2,747
Repossessed assets	147	219
Other assets	1,045	1,359
Total assets	\$ 515,774	\$ 420,823
LIABILITIES AND STOCKHOLDERS' EQUITY		
Deposits:		
Non-interest bearing	\$ 109,634	\$ 65,720
Interest bearing	265,385	262,142
Total deposits	375,019	327,862
Borrowed funds	90,659	51,500
Accrued interest payable	353	185
Net deferred tax liability	274	36
Lease liabilities	6,298	2,812
Other liabilities	8,466	5,202
Total liabilities	481,069	387,597
Stockholders' equity:		
Capital stock (par value \$0.01; 10,000,000 shares authorized; 6,648,320 at December 31, 2020 and 6,648,320 shares December 31, 2019)	66	66
Additional paid-in-capital	35,831	35,816
Accumulated deficit	(1,425)	(2,630)
Accumulated other comprehensive income (loss)	233	(26)
Total stockholders' equity	34,705	33,226
Total liabilities and stockholders' equity	\$ 515,774	\$ 420,823

See accompanying notes to financial statements

ES BANCSHARES, INC.
CONSOLIDATED STATEMENTS OF OPERATIONS
(Dollars in thousands)

	For the Twelve Months Ended December 31,	
	2020	2019
Interest and dividend income:		
Loans	\$ 18,184	\$ 16,985
Securities	240	511
Fed Funds and other earning assets	364	410
Total interest and dividend income	18,788	17,906
Interest expense:		
Deposits	3,097	4,953
Borrowed funds	1,333	1,551
Total interest expense	4,430	6,504
Net interest income	14,358	11,402
Provision for loan losses	2,781	325
Net interest income after provision for loan losses	11,577	11,077
Non-interest income:		
Service charges and fees	577	1,030
Net (loss) on sales of participating interests in loans	-	(80)
Gain on Sale of Available for Sale Securities	194	-
Gain on Sale of Repossessed Assets	-	30
Other	14	15
Total non-interest income	785	995
Non-interest expense:		
Compensation and benefits	5,336	5,283
Occupancy and equipment	1,861	1,678
Data processing service fees	734	616
Professional fees	660	535
FDIC assessment	272	249
Advertising	149	206
Insurance	116	107
Other	1,660	1,291
Total non-interest expense	10,788	9,965
Income before income taxes	1,574	2,107
Income tax expense	369	512
Net income	\$ 1,205	\$ 1,595

See accompanying notes to financial statements.

ES BANCSHARES, INC.
CONSOLIDATED STATEMENTS COMPREHENSIVE INCOME (LOSS)
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019
(Dollars in thousands)

	For the Twelve Months Ended December 31,	
	2020	2019
Net income	\$ 1,205	\$ 1,595
Other comprehensive income (loss):		
Unrealized gains/losses on securities available for sale:		
Unrealized holding gain/(loss) arising during the period	522	63
Reclassification adjustment for (gains) losses included in net income	(194)	-
	328	63
Tax effect	(69)	(13)
Total other comprehensive income (loss)	259	50
Comprehensive income (loss)	\$ 1,464	\$ 1,645
See accompanying notes to financial statements.		

ES BANCSHARES, INC.
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2020 AND 2019
(Dollars in thousands)

	Capital Stock		Additional	Accumulated	Accumulated Other Comprehensive	Total
	Shares	Amount	Paid-In Capital	Deficit	Income	
Balance at January 1, 2019	4,120,613	\$ 41	\$ 26,107	\$ (4,225)	\$ (76)	\$ 21,847
Stock based compensation, net			36			36
Comprehensive income:						
Net income for the period				1,595		1,595
Other comprehensive income					50	50
Impact of adoption of ASU 2016-01				-	-	-
Net proceeds from issuance of common stock	2,527,707	25	9,673	-	-	9,698
Balance at December 31, 2019	6,648,320	66	35,816	(2,630)	(26)	33,226
Stock based compensation, net			15			15
Comprehensive income:						
Net income for the period				1,205		1,205
Other comprehensive income					259	259
Balance at December 31, 2020	6,648,320	66	35,831	(1,425)	\$ 233	\$ 34,705

See accompanying notes to financial statements

ES BANCSHARES INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEAR ENDED DECEMBER 31,
(Dollars in thousands)

	2020	2019
Cash flows from operating activities:		
Net income for period	\$ 1,205	\$ 1,595
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Provision for loan losses	2,781	325
Depreciation expense	601	576
Amortization (accretion) of deferred fees, discounts and premiums, net	970	306
Net gain on sales of participating interests in loans	-	80
Stock based compensation expense	15	36
Net gain on sales of investment securities	(194)	-
Deferred tax expense	(316)	427
Changes in assets and liabilities:		
(Increase) decrease in other assets	(183)	(414)
(Decrease) increase in accrued expenses and other liabilities	3,591	(1,131)
Net cash provided by (used in) operating activities	8,470	1,800
Cash flows from investing activities:		
Proceeds from sales of available-for-sale securities	6,731	-
Proceeds from sale of equity securities	-	1,978
Proceeds from principal payments and maturities of AFS securities	2,384	596
Proceeds from principal payments and maturities of HTM securities	516	3,105
Investment in Money Market Deposits	-	-
Purchase of held-to-maturity securities	-	(1,051)
Net repayments (originations) of loans	(67,064)	(44,275)
Proceeds from sales of participating interests in loans	-	27,633
Redemption/ (purchase) of Federal Home Loan Bank stock	609	1,030
Redemption/ (purchase) of Federal Reserve Bank stock	(277)	(90)
Leasehold improvements and acquisitions of capital assets, net of disposals	(427)	(633)
Proceeds from sale of real estate owned	-	959
Net cash provided by (used in) investing activities	(57,528)	(10,748)
Cash flows from financing activities:		
Net increase (decrease) in deposits	47,157	30,601
Proceeds from FHLB advances	10,000	787,000
Repayment of FHLB advances	(24,000)	(813,000)
Proceeds from FRB PPPLF advances	55,818	-
Repayment of FRB PPPLF advances	(9,159)	-
Proceeds from Subordinated Debt	14,000	-
Repayment of Millington Bank loan	(7,500)	-
Proceeds from issuance of common stock	-	9,698
Net cash provided by (used in) financing activities	86,316	14,299
Net increase (decrease) in cash and cash equivalents	37,258	5,351
Cash and cash equivalents at beginning of period	25,275	19,924
Cash and cash equivalents at end of period	\$ 62,533	\$ 25,275
Supplemental cash flow information		
Interest paid	4,262	\$ 4,935
Income taxes paid	247	45
Transfer of securities from held to maturity to available for sale	11,751	-
Transfer of loans to other assets	-	743
Lease liabilities arising from obtaining right-of-use assets	3,812	3,060

See accompanying notes to financial statements

NOTES TO FINANCIAL STATEMENTS

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Operations

The consolidated financial statements include the accounts of ES Bancshares, Inc. (the “Company”) and Empire State Bank (the “Bank”), the Company’s wholly owned subsidiary, and the Bank’s wholly owned subsidiaries, Iron Creek LLC and North Plank Realty Inc. II. The Company’s financial condition and operating results principally reflect those of the Bank. All intercompany balances and amounts have been eliminated.

The Bank was organized under federal law in 2004 as a national bank regulated by the Office of the Comptroller of the Currency (“OCC”). The Bank’s deposits are insured up to legal limits by the FDIC. In March 2009, the Bank converted its charter to a New York State commercial bank charter, with the New York State Department of Financial Services becoming its primary regulator.

The Bank is a full service commercial bank that offers a variety of financial services to meet the needs of communities in its market area. The Bank attracts deposits from the general public and uses such deposits to originate commercial loans, commercial revolving lines of credit and term loans including USDA and SBA guaranteed loans, commercial real estate, mortgage loans secured by one-to four-family residences and to a lesser extent construction and land loans. The Bank also invests in mortgage-backed and other securities permissible for a New York State chartered commercial bank. The Bank’s primary area for deposits includes the communities of Richmond, Kings and Orange counties in New York. The Bank’s primary market area for its lending activities also consists of Kings, Richmond and Orange counties in New York.

The effects of the outbreak of COVID-19 have impacted and continue to impact the economy and financial markets. Given its ongoing and dynamic nature, it is difficult to predict the full impact of the COVID-19 outbreak on our business. The extent of such impact will depend on future developments, which are highly uncertain, including when the coronavirus can be controlled and abated and when and whether the gradual reopening of businesses will result in a meaningful increase in economic activity. As the result of the COVID-19 pandemic and the related adverse local and national economic consequences, we could be subject to any of the following risks, any of which could have a material, adverse effect on our business, financial condition, liquidity, and results of operations:

- demand for our products and services may decline, making it difficult to grow assets and income;
- if the economy is unable to substantially reopen, and high levels of unemployment continue for an extended period of time, loan delinquencies, problem assets, and foreclosures may increase, resulting in increased charges and reduced income;
- collateral for loans, especially real estate, may decline in value, which could cause loan losses to increase;
- our allowance for loan losses may have to be increased if borrowers experience financial difficulties, which will adversely affect our net income;
- the net worth and liquidity of loan guarantors may decline, impairing their ability to honor commitments to us;
- as the result of the decline in the Federal Reserve Board’s target federal funds rate to near 0%, the yield on our assets may decline to a greater extent than the decline in our cost of interest-bearing liabilities, reducing our net interest margin and spread and reducing net income;
- a worsening of business and economic conditions or in the financial markets could result in an impairment of certain intangible assets, such as goodwill;

- the unanticipated loss or unavailability of key employees due to the outbreak, which could harm our ability to operate our business or execute our business strategy, especially as we may not be successful in finding and integrating suitable successors;
- we may face litigation, regulatory enforcement and reputation risk as a result of our participation in the PPP and the risk that the SBA may not fund some or all PPP loan guaranties; and
- our cyber security risks are increased as the result of an increase in the number of employees working remotely.

Basis of Presentation

The financial statements have been prepared in conformity with generally accepted accounting principles of the United States. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets, liabilities, income and expense. Actual results could differ significantly from these estimates.

Cash Flows

Cash and cash equivalents include cash, deposits with other financial institutions excluding certificates of deposit, and federal funds sold. Net cash flows are reported for customer loan and deposit transactions.

Securities

The Company is required to report readily-marketable debt securities in one of the following categories: (i) “held-to-maturity” (management has the positive intent and ability to hold to maturity), which are reported at amortized cost; (ii) “trading” (held for current resale), which are to be reported at fair value, with unrealized gain and losses included in earnings; and (iii) “available for sale” (all other debt securities), which are to be reported at fair value, with unrealized gains and losses reported net of taxes, as accumulated other comprehensive income, a separate component of stockholders’ equity. Beginning in 2018 with the adoption of ASU 2016-01, equity securities were carried at fair value with changes in fair value reported in net income.

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated. Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

The Company evaluates debt securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near term prospects of the issuer, and whether management intends to sell or it is more likely than not that management would be required to sell the debt securities prior to their anticipated recovery.

Loans Receivable

Loans receivable that management has the intent and ability to hold for the foreseeable future or until maturity or payoffs are reported at their unpaid principal adjusted for any charge-offs, the allowance for loan losses, any deferred fees and costs on originated loans, and any unamortized premiums or discounts. Loan origination and commitment fees and certain direct loan origination costs will be deferred and the net amount amortized as an adjustment of the related loan’s yield using methods that approximate the interest method over the contractual life of the loan. Loan interest income is accrued daily on outstanding balances. A loan is impaired when full payment under the loan terms is not expected. Commercial and commercial real estate loans are individually evaluated for impairment. If a loan is impaired, a portion of

the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loans' existing rate or at the fair value of collateral if repayment is expected solely from the collateral. Large groups of smaller balance homogeneous loans, such as consumer loans, are collectively evaluated for impairment, and accordingly, they are not separately identified for impairment disclosure unless considered troubled debt restructurings. The accrual of income on all classes of loans is generally discontinued when a loan becomes more than 90 days delinquent as to principal and interest or when other circumstances indicate that collection is questionable, unless the loan is well secured and in the process of collection. Income on all classes of nonaccrual loans will be recognized only in the period in which it is collected, and only if management determines that the loan principal is fully collectable. Loans are returned to an accrual status when a loan is brought current as to principal and interest and when reasons for doubtful collection no longer exist.

We may agree to modify the contractual terms of a borrower's loan. In cases where such modifications represent a concession to a borrower experiencing financial difficulty, the modification is considered a troubled debt restructuring. Modifications as a result of a troubled debt restructuring may include, but are not limited to, interest rate modifications, payment deferrals, restructuring of payments to interest-only from amortizing and/or extensions of maturity dates. Modifications which result in insignificant payment delays and payment shortfalls are generally not classified as troubled debt restructurings. Loans modified in a troubled debt restructuring are included in impaired loans. The Coronavirus Aid Relief, and Economic Security ("CARES") Act allows financial institutions to suspend application of certain current TDR accounting guidance under ASC 310-40 for loan modifications related to the COVID-19 pandemic made between March 1, 2020 and the earlier of December 31, 2020 or 60 days after the end of the COVID-19 national emergency, provided certain criteria are met. This relief can be applied to loan modifications for borrowers that were not more than 30 days past due as of December 31, 2019 and to loan modifications that defer or delay the payment of principal or interest or change the interest rate on the loan. In April 2020, federal and state banking regulators issued the Interagency Statement on Loan Modifications and Reporting for Financial Institutions Working with Customers Affected by the Coronavirus to provide further interpretation of when a borrower is experiencing financial difficulty, specifically indicating that if the modification is either short-term (e.g., six months) or mandated by a federal or state government in response to the COVID-19 pandemic, the borrower is not experiencing financial difficulty under ASC 310-40. After the forbearance agreement has expired, the Bank assesses the loan based on pre COVID-19 guidance and in accordance with lending policies.

Allowance for Loan Losses

The allowance for loan losses is increased by provisions for loan losses charged to income. For all portfolio segments, losses are charged to the allowance when all or a portion of a loan is deemed to be uncollectible. Subsequent recoveries of loans previously charged off are credited to the allowance for loan losses when realized.

The allowance for loan losses is a significant estimate based upon management's periodic evaluation of each segment of the loan portfolio under current economic conditions, considering factors such as the Company's past loss experience, known and inherent risks in the portfolio, adverse situations that may affect the borrower's ability to repay, and the estimated value of the underlying collateral. Establishing the allowance for loan losses involves significant management judgment, utilizing the best available information at the time of review. Those judgments are subject to further review by various sources, including the Bank's regulators, who may require the Company to recognize additions to the allowance based on their judgment about information available to them at the time of their examination. While management estimates probable incurred loan losses using the best available information, future adjustments to the allowance may be necessary based on changes in economic and real estate market conditions, further information obtained regarding known problem loans, the identification of additional problem loans, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that in management's judgment should be charged off.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. The general component covers non-impaired loans and is based for all portfolio segments on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans; levels of and trends in charge-offs and recoveries; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentrations.

In estimating specific allocations, we review loans deemed to be impaired, including loans modified in troubled debt restructurings, and measure impairment losses based on either the fair value of collateral, the present value of expected future cash flows, or the loan's observable market price. When an impairment analysis indicates the need for a specific allocation on an individual loan, the amount must be sufficient to cover probable incurred losses at the evaluation date based on the facts and circumstances of the loan. When available information confirms that specific loans, or portions thereof, are uncollectible, these amounts are promptly charged-off against the allowance for loan losses.

Premises and Equipment

Land is carried at cost. Bank premises, leasehold improvements and furniture and equipment are carried at cost less accumulated depreciation and amortization. Depreciation expense is recognized on a straight-line basis over the estimated useful lives of the related assets, which are 35 years for bank premises and 2 to 7 years for furniture and equipment. Amortization of leasehold improvements is recognized on a straight-line basis over the lesser of lease term or estimated useful lives, resulting in amortization periods ranging from approximately 5 to 15 years. Costs incurred to improve or extend the life of existing assets are capitalized. Repairs and maintenance are charged to expense.

Leases

Leases are classified as operating or finance leases at the lease commencement date. Lease expense for operating leases and short-term leases is recognized on a straight-line basis over the lease term. Right-of-use assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the lease commencement date based on the estimated present value of lease payments over the lease term.

The Company uses its incremental borrowing rate at lease commencement to calculate the present value of lease payments when the rate implicit in a lease is not known. The Company's incremental borrowing rate is based on the FHLB advance rate, adjusted for the lease term and other factors.

The Company adopted ASU No. 2016-02 "Leases (Topic 842)" and subsequent amendments thereto, which requires the Company to recognize most leases on the balance sheet. We adopted the standard under a modified retrospective approach as of the date of adoption and elected to apply several of the available practical expedients, including:

- Carry over of historical lease determination and lease classification conclusions
- Carry over of historical initial direct cost balances for existing leases
- Accounting for lease and non-lease components in contracts in which the Company is a lessee as a single lease component

Adoption of the leasing standard resulted in the recognition of operating right-of-use assets of \$2.7 million, and operating lease liabilities of \$2.8 million as of January 1, 2019. These amounts were determined based on the present value of remaining minimum lease payments, discounted using the Company's incremental borrowing rate as of the date of adoption. There was no material impact to the timing of expense or income recognition in the Company's Consolidated Income Statements. Prior periods were not restated and continue to be presented under legacy GAAP. Disclosures about the Company's leasing activities are presented in Note 9 – Commitments and Contingencies.

Goodwill

Goodwill results from business acquisitions and represents the excess of the purchase price over the fair value of the acquired assets and liabilities and identifiable intangible assets. Goodwill is assessed at least annually for impairment and any such impairment will be recognized in the period identified.

Income Taxes

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using tax rates. Temporary differences are differences between the tax basis of assets and liabilities and their reported amounts in the financial statements that will result in taxable or deductible amounts in future years. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. Realization of deferred tax assets is dependent upon the generation of future taxable income. A valuation allowance is provided when it is more likely than not that some portion of the deferred tax asset will not be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of New York and the City of New York. The Company is no longer subject to examination by taxing authorities for years before 2016.

Federal Reserve Bank

As a member of the Federal Reserve Bank ("FRB") system, the Bank is required to maintain a minimum investment in FRB stock. Any excess may be redeemed by the Bank or called by the FRB at par. At its discretion, the FRB may declare dividends on this stock. The Bank had \$1.2 million and \$917 thousand invested in FRB stock at December 31, 2020 and December 31, 2019, respectively, which is carried at cost due to the fact that it is a restricted security.

Federal Home Loan Bank of New York

The Bank is a member of the Federal Home Loan Bank of New York ("FHLB"). As a member the Bank was required to maintain FHLB capital stock, in the amount of \$1.8 million and \$2.4 million at December 31, 2020 and 2019, respectively. The amount is carried at cost because it is a restricted security. The FHLB may declare dividends on this stock at its discretion.

Comprehensive Income

Comprehensive income represents the sum of the net income and items of “other comprehensive income” that are reported directly in stockholders’ equity, such as the change during the period in the net unrealized gain or loss on securities available for sale.

Stock Options

The Company has a stock-based compensation plan as more fully described in Note 10. For accounting purposes, the Company recognizes expense for options to purchase common stock awarded under the Company’s Stock Option Plan over the vesting period at the fair market value of the options on the date they are awarded.

Loss Contingencies

Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

Fair Value of Financial Instruments

Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect the estimates.

Transfers of Financial Assets

Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Sales of Participating Interests in Loans

Gains or losses recognized on the sale of participating interests in loans are determined on a specific identification basis. Gains or losses are determined by allocating the carrying amount between the participating interest sold and the Company’s retained interest, based on their relative fair values and taking into account any servicing rights retained. The retained interests, net of any discounts or premiums, are included in loans, net of allowance for loan losses, in the accompanying statements of financial condition.

Loan Servicing Rights

Servicing assets are recognized when participating interests in loans are sold with servicing retained, with the income statement effect recorded in gain on sale of participating interests in loans. Servicing rights are initially recorded at fair value. Fair value is based on market prices for comparable servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income.

Servicing rights are subsequently measured using the amortization method, which requires servicing rights to be amortized into non-interest income in proportion to, and over the period of, the estimated

future net servicing income of the underlying participating interests. Servicing rights are evaluated for impairment based upon the fair value of the rights compared to the carrying amount. Impairment is recognized through a valuation allowance, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists, a reduction of the allowance may be recorded as an increase to income.

Reposessed Assets

Real estate and other assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.

Restrictions on Cash

Cash on hand or on deposit with the Federal Reserve Bank was required to meet regulatory reserve and clearing requirements.

Reclassifications

Some items in the prior year financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior year net income or stockholders' equity.

Not Yet Effective Accounting Standards

In June 2016, FASB issued guidance to replace incurred loss model with an expected loss model, which is referred to as current expected credit loss (CECL) model. The CECL model is applicable to the measurement of credit losses on financial assets measured at amortized cost, including loan receivables and held-to-maturity debt securities. It also applies to off balance sheet credit exposures not accounted for as insurance (loan commitments, standby letters of credit, financial guarantees, and other similar instruments) and net investments in certain leases recognized by a lessor. In addition, the amendments in this update require credit losses to be presented as an allowance rather than as a write-down on available-for-sale debt securities. Public business entities that are not SEC filers are required to adopt the new CECL standard for reporting periods beginning after December 15, 2022. The Company has not yet determined the impact of the adoption this standard.

NOTE 2 – INVESTMENT SECURITIES

The following is a summary of the amortized cost, gross unrealized/unrecognized gains and losses, and estimated fair market value of investment securities available-for-sale and held-to-maturity at December 31, 2020 and December 31, 2019.

The following tables summarize the amortized cost and estimated fair market value of investment securities available-for-sale and held-to-maturity at December 31, 2020 and December 31, 2019, with amounts shown by remaining term to contractual maturity. Securities not due at a single maturity date, primarily mortgaged-backed securities are shown separately.

December 31, 2020				
(in thousands)				
	Amortized Cost	Gross Unrecognized Gains	Losses	Fair Value
Held to Maturity:				
Mortgage-backed securities - residential	\$ --	\$ --	\$ --	\$ --
Total	\$ --	\$ --	\$ --	\$ --

December 31, 2020				
(in thousands)				
	Amortized Cost	Gross Unrealized Gains	Losses	Fair Value
Available-for-Sale:				
Mortgage-backed securities - residential	\$ 6,169	\$ 295	\$ --	\$ 6,464
Bank preferred securities	--	--	--	--
Total	\$ 6,169	\$ 295	\$ --	\$ 6,464

December 31, 2019				
(in thousands)				
	Amortized Cost	Gross Unrecognized Gains	Losses	Fair Value
Held to Maturity:				
Mortgage-backed securities - residential	\$ 12,265	\$ 329	\$ (10)	\$ 12,584
Total	\$ 12,265	\$ 329	\$ (10)	\$ 12,584

December 31, 2019				
(in thousands)				
	Amortized Cost	Gross Unrealized Gains	Losses	Fair Value
Available-for-Sale:				
Mortgage-backed securities - residential	\$ 2,337	\$ 15	\$ --	\$ 2,352
Bank preferred securities	1,000	--	(48)	952
Total	\$ 3,337	\$ 15	\$ (48)	\$ 3,304

The following tables summarize the amortized cost and estimated fair market value of investment securities available-for-sale and held-to-maturity at December 31, 2020 and December 31, 2019, with amounts shown by remaining term to contractual maturity. Securities not due at a single maturity date, primarily mortgaged-backed securities are shown separately.

	At December 31, 2020		At December 31, 2020	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In Thousands)		(In Thousands)	
	Available for Sale		Held to Maturity	
Mortgage-backed securities (1)	\$ 6,169	\$ 6,464	\$ -	\$ -
Bank preferred securities				
Due less than one year	-	-	-	-
One year to less than three years	-	-	-	-
Three years to less than five years	-	-	-	-
Five years to ten years	-	-	-	-
More than ten years	-	-	-	-
Total securities available for sale	<u>\$ 6,169</u>	<u>\$ 6,464</u>	<u>\$ -</u>	<u>\$ -</u>

(1) Consisted of government agency and government sponsored enterprises issuances

(In Thousands)

	At December 31, 2019		At December 31, 2019	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
	(In Thousands)		(In Thousands)	
Mortgage-backed securities (1)	\$ 2,337	\$ 2,352	\$ 12,265	\$ 12,584
Bank preferred securities			-	-
Due less than one year	-	-	-	-
One year to less than three years	-	-	-	-
Three years to less than five years	-	-	-	-
Five years to ten years	1,000	952	-	-
More than ten years	-	-	-	-
Total securities available for sale	<u>\$ 3,337</u>	<u>\$ 3,304</u>	<u>\$ 12,265</u>	<u>\$ 12,584</u>

(1) Consisted of government agency and government sponsored enterprises issuances

The following tables summarize available-for-sale securities in an unrealized loss position at December 31, 2020 and December 31, 2019, the aggregate fair values and gross unrealized losses by the length of time those securities had been in a continuous loss position.

December 31, 2020

	<u>Less Than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
	(In thousands)					
Available for Sale:						
Mortgage-backed securities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bank Preferred Securities	-	-	-	-	-	-
Total temporarily impaired	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

December 31, 2019

	<u>Less Than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
	(In thousands)					
Available for Sale:						
Mortgage-backed securities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Bank Preferred Securities	-	-	952	(48)	952	(48)
Total temporarily impaired	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 952</u>	<u>\$ (48)</u>	<u>\$ 952</u>	<u>\$ (48)</u>

The following tables summarize held-to-maturity securities in an unrecognized loss position at December 31, 2020 and December 31, 2019, the aggregate fair values and gross unrecognized losses by the length of time those securities had been in a continuous loss position.

December 31, 2020

	<u>Less Than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrecognized Loss</u>	<u>Fair Value</u>	<u>Unrecognized Loss</u>	<u>Fair Value</u>	<u>Unrecognized Loss</u>
	(In thousands)					
Held to Maturity:						
Mortgage-backed securities	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total temporarily impaired	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

December 31, 2019

	<u>Less Than 12 Months</u>		<u>12 Months or More</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>	<u>Fair Value</u>	<u>Unrealized Loss</u>
	(In thousands)					
Held to Maturity:						
Mortgage-backed securities	\$ 1,040	\$ (10)	\$ -	\$ -	\$ 1,040	\$ (10)
Total temporarily impaired	<u>\$ 1,040</u>	<u>\$ (10)</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,040</u>	<u>\$ (10)</u>

In March 2020, the Company sold \$5.6 million of mortgage backed investment securities formally classified as Held to Maturity (“HTM”) at a gain of \$194 thousand. This transaction was largely prompted by the unprecedented decline in interest rates resulting from the coronavirus concerns. In accordance with ASC 320, investment securities sold from the HTM portfolio generally result in the

reclassification of all such classified securities to the AFS classification. Accordingly, in March 2020 the Company reclassified the remaining investment securities classified as HTM to AFS.

The Company evaluates debt securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near term prospects of the issuer, and whether management intends to sell or it is not more likely than not that management would be required to sell the debt securities prior to their anticipated recovery. In analyzing an issuer's financial condition, the Company may consider whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. Management has reviewed the portfolio for other than temporary impairment and has determined that none exists as of December 31, 2020.

The Company sold mortgage backed securities and debt securities in 2020 of \$6.5 million. Gross gains on sales were \$236 thousand and gross losses on sales were \$42 thousand. The Company did not sell any securities during 2019.

The Company had one security pledged at year end 2020 with a fair value of \$873 thousand. The Company had one security pledged at year end 2019 with a fair value of \$1.1 million.

NOTE 3 – LOANS

The following is a summary of loans receivable at December 31, 2020 and December 31, 2019.

	<u>December 31,</u> 2020	<u>December 31,</u> 2019
	(Dollars in thousands)	
<u>Real estate loans:</u>		
One-to four-family	\$ 174,279	\$ 166,065
Commercial		
Owner Occupied	37,948	38,235
Non Owner Occupied	108,187	104,996
Multi-family	36,496	33,281
Construction or development	1,225	100
Home equity		
Open Ended / Revolving	1,849	2,685
Closed Ended	299	333
Total real estate loans	<u>360,283</u>	<u>345,695</u>
<u>Other loans:</u>		
Commercial business		
Taxi Medallion	1,397	2,230
US Govt. Agency Guaranteed	993	1,524
PPP Loans	58,078	-
Commercial Business Lines of Credit and Term Loans	12,007	17,053
Consumer	54	113
Total other loans	<u>72,529</u>	<u>20,920</u>
Total loans receivable	432,812	366,615
Deferred loan costs (fees) net	1,605	2,579
Allowance for loan losses	<u>(5,453)</u>	<u>(3,539)</u>
Total loans receivable, net	<u>\$ 428,964</u>	<u>\$ 365,655</u>

Risk characteristics of the Company's portfolio segments include the following:

One-to Four- Family Real Estate Loans – Owner occupied loans secured by residential real estate properties are no longer offered by the Company but are held in the loan portfolio. Loans to investors of residential real estate properties, however, are still offered. Repayment of such loans may be negatively impacted should the borrower default, should there be a significant decline in the value of the property securing the loan or should there be a decline in general economic conditions.

Commercial Real Estate Loans – In underwriting commercial real estate loans, the Company evaluates both the prospective borrower’s ability to make timely payments on the loan and the value of the property securing the loan. Repayment of such loans may be negatively impacted should the borrower default or should there be a substantial decline in the value of the property securing the loan, or a decline in general economic conditions. Where the owner occupies the property, the Company also evaluates the business’s ability to repay the loan on a timely basis. In addition, the Company may require personal guarantees, lease assignments and/or the guarantee of the operating company when the property is owner occupied. These types of loans may involve greater risks than other types of lending, because payments on such loans are often dependent on the successful operation of the business involved, therefore, repayment of such loans may be negatively impacted by adverse changes in economic conditions affecting the borrowers’ business.

Multifamily Real Estate Loans - In underwriting multifamily real estate loans, the Company evaluates both the prospective borrower’s ability to make timely payments on the loan and the value of the property securing the loan. Repayment of such loans may be negatively impacted should the borrower default, should there be a significant decline in the value of the property securing the loan or should there be a decline in general economic conditions.

Construction or Development Loans – Construction loans are short-term loans (generally up to 18 months) secured by land for both residential and commercial development. The loans are generally made for acquisition and improvements. Funds are disbursed as phases of construction are completed. Most non-residential construction loans require preapproved permanent financing or pre-leasing by the Company or another bank providing the permanent financing. The Company funds construction of single family homes and commercial real estate, when no contract of sale exists, based upon the experience of the builder, the financial strength of the owner, the type and location of the property and other factors. Construction loans are generally personally guaranteed by the principal(s). Repayment of such loans may be negatively impacted by the builders’ inability to complete construction, by a downturn in the new construction market, by a significant increase in interest rates or by a decline in general economic conditions.

Home Equity Loans – Home equity loans secured by residential real estate properties are no longer offered by the Company but are held in the loan portfolio. Repayment of such loans may be negatively impacted should the borrower default, should there be a significant decline in the value of the property securing the loan or should there be a decline in general economic conditions.

Commercial Business Loans – The Company’s commercial and industrial loan portfolio consists primarily of commercial business loans and lines of credit to businesses and professionals. These loans are usually made to finance the purchase of inventory, new or used equipment or other short or long term working capital purposes. These loans are generally secured by corporate assets, often with real estate as secondary collateral, but are also offered on an unsecured basis. In granting this type of loan, the Company primarily looks to the borrower’s cash flow as the source of repayment with collateral and personal guarantees, where obtained, as a secondary source. Commercial loans are often larger and may involve greater risks than other types of loans offered by the Company. Payments on such loans are often dependent upon the successful operation of the underlying business involved and, therefore, repayment of such loans may be negatively impacted by adverse changes in economic conditions, management’s inability to effectively manage the business, claims of others against the borrower’s assets which may take priority over the Company’s claims against assets, death or disability of the borrower or loss of market for the borrower’s products or services.

The Company also originates Small Business Administration (SBA) loans to businesses within its lending market. These loans are underwritten substantially similar to commercial business loans discussed above and also in accordance with the SBA’s guidelines and Standard Operating Procedure. A percentage, (50-85%) of each SBA loan is guaranteed by the SBA and the full faith and credit of the United States. The Company from time to time may sell the guaranteed portion of these loans into the secondary market.

Loans on New York City taxi medallions are no longer offered by the Company.

USDA guaranteed loans are, at times, purchased in the secondary market and have varying terms. Principal balance of these loans is guaranteed by the full faith and credit of the USDA.

The Paycheck Protection Program (PPP) was established under the Coronavirus Aid, Relief, and Economic Security Act (“CARES” Act), and was implemented by the SBA to support the payroll and operations of small businesses through the issuance of government guaranteed loans that include a forgiveness feature for borrowers that satisfy PPP requirements. The Bank became a delegated SBA lender to make PPP loans. As of December 31, 2020, the Bank originated approximately seven hundred loans for over \$62 million.

Substantially all of the PPP loans originated have a two-year term and a 1% interest rate. Subsequent CARES Act changes extended the maturities of these loans to potentially five years at the borrower’s option. Any changes are expected to be made at the end of the interest only phase and are expected to coincide with the forgiveness process. The SBA pays the Company fees ranging from 1-5% per loan depending on the loan principal amount. Fee income from processing PPP loans is amortized as a yield adjustment over the life of the loan. PPP loans are 100% guaranteed by the SBA as to principal and interest.

The following table presents loans individually evaluated for impairment by class of loans as of December 31, 2020 and December 31, 2019.

	<u>December 31, 2020</u>			<u>December 31, 2019</u>		
	Recorded Investment (In thousands)	Allowance For Loan Losses Allocated	Unpaid Principal Balance	Recorded Investment (In thousands)	Allowance For Loan Losses Allocated	
With no related allowance recorded:						
Real estate loans:						
One-to four family	\$ 1,889	\$ 1,889	\$ -	\$ 1,932	\$ 1,932	\$ -
Commercial						
Owner Occupied	923	923	-	377	377	-
Non Owner Occupied	1,651	1,651	-	186	186	-
Multi-family	-	-	-	-	-	-
Construction or development	-	-	-	-	-	-
Home equity						
Open Ended/Revolving	-	-	-	-	-	-
Closed Ended	-	-	-	-	-	-
Total real estate loans	4,463	4,463	-	2,495	2,495	-
Other loans:						
Commercial business						
Taxi Medallion	1,397	1,397	-	1,525	1,525	-
US Govt. Agency Guaranteed						
All Other	162	162	-	32	32	-
Consumer						
Total other loans	1,559	1,559	-	1,557	1,557	-
Total loans	\$ 6,022	\$ 6,022	\$ -	\$ 4,052	\$ 4,052	\$ -
With an allowance recorded:						
Real estate loans:						
One-to four family	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Commercial						
Owner Occupied	-	-	-	325	325	79
Non Owner Occupied	-	-	-	-	-	-
Multi-family	-	-	-	-	-	-
Construction or development	-	-	-	-	-	-
Home equity						
Open Ended/Revolving	-	-	-	-	-	-
Closed Ended	-	-	-	-	-	-
Total real estate loans	-	-	-	325	325	79
Other loans:						
Commercial business						
Taxi Medallion						
US Govt. Agency Guaranteed						
All Other	344	344	272	579	579	335
Consumer						
Total other loans	344	344	272	579	579	335
Total loans	\$ 344	\$ 344	\$ 272	\$ 904	\$ 904	\$ 414
Grand totals	\$ 6,366	\$ 6,366	\$ 272	\$ 4,956	\$ 4,956	\$ 414

The recorded investment in loans excludes accrued interest and deferred loan costs (fees) due to immateriality.

	<u>2020</u>	<u>2019</u>
Average of individually impaired loans during year	\$ 4,625	\$ 6,501
Interest income recognized during impairment	174	296
Cash-basis interest income recognized	-	-

The following tables present the aging of the recorded investment in past due loans as of December 31, 2020 and December 31, 2019 by class of loans:

	30 - 59 Days Past Due	60 - 89 Days Past Due	Loans Past Due Over 90 Days Still Accruing	Non Accrual	Total Past Due	Loans Not Past Due	Total
	(In thousands)						
Real estate loans:							
One-to four family	\$ -	\$ -	\$ -	\$ 659	\$ 659	\$ 173,620	\$ 174,279
Commercial							
Owner Occupied	398	-	-	325	723	37,225	37,948
Non Owner Occupied	-	-	-	-	-	108,187	108,187
Multi-family	-	-	-	-	-	36,496	36,496
Construction or development	-	-	-	-	-	1,225	1,225
Home equity							
Open Ended/Revolving	-	-	-	-	-	1,849	1,849
Closed Ended	2	-	-	-	2	297	299
Total real estate loans	<u>400</u>	<u>-</u>	<u>-</u>	<u>984</u>	<u>1,384</u>	<u>358,899</u>	<u>360,283</u>
Other loans:							
Commercial business							
Taxi Medallion	-	-	-	588	588	809	1,397
US Govt. Agency Guaranteed	-	-	-	-	-	993	993
PPP Loans	-	-	-	-	-	58,078	58,078
All Other	7	-	-	424	431	11,576	12,007
Consumer	-	-	-	-	-	54	54
Total other loans	<u>7</u>	<u>-</u>	<u>-</u>	<u>1,012</u>	<u>1,019</u>	<u>71,510</u>	<u>72,529</u>
Total loans	<u>\$ 407</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,996</u>	<u>\$ 2,403</u>	<u>\$ 430,409</u>	<u>\$ 432,812</u>

	Loans Past Due Over 90 Days		Still Accruing	Non Accrual	Total Past Due	Loans Not Past Due	Total
	30 - 59 Days Past Due	60 - 89 Days Past Due					
(In thousands)							
Real estate loans:							
One-to four family	\$ 66	\$ -	\$ -	\$ 593	\$ 659	\$ 165,406	\$ 166,065
Commercial							
Owner Occupied	602	-	-	325	927	37,308	38,235
Non Owner Occupied	-	-	-	-	-	104,996	104,996
Multi-family	-	-	-	-	-	33,281	33,281
Construction or development	-	-	-	-	-	100	100
Home equity							
Open Ended/Revolving	-	-	-	-	-	2,685	2,685
Closed Ended	-	-	-	-	-	333	333
Total real estate loans	<u>668</u>	<u>-</u>	<u>-</u>	<u>918</u>	<u>1,586</u>	<u>344,109</u>	<u>345,695</u>
Other loans:							
Commercial business							
Taxi Medallion	219	-	-	219	438	1,792	2,230
US Govt. Agency Guaranteed	-	-	-	-	-	1,524	1,524
All Other	74	-	-	576	650	16,403	17,053
Consumer	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>113</u>	<u>113</u>
Total other loans	<u>293</u>	<u>-</u>	<u>-</u>	<u>795</u>	<u>1,088</u>	<u>19,832</u>	<u>20,920</u>
Total loans	<u>\$ 961</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,713</u>	<u>\$ 2,674</u>	<u>\$ 363,941</u>	<u>\$ 366,615</u>

At year-end 2020 and 2019, the Company had \$10 thousand and \$1.3 million, respectively in interest only loans, excluding lines of credit and construction loans, and no loans with potential for negative amortization.

The Bank has extended credit to various directors, senior officers and their affiliates. Loans to related parties during 2020 were as follows:

(In thousands)	
Beginning balance at December 31, 2019	\$ 3,551
New loans	328
Repayment	<u>175</u>
Ending balance at December 31, 2020	<u>\$ 3,704</u>

The balance at December 31, 2020 does not include unused commitments totaling \$1.1 million.

Credit Quality Indicators:

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes all loans, regardless of the outstanding balance, and non-homogenous loans, such as commercial and commercial real estate loans. This analysis is performed on an ongoing basis and results are reviewed each month. The Company uses the following definitions for risk ratings:

Special Mention. Loans classified as special mention have a potential weakness that deserves managements close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institutions credit positions at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are either consumer loans or are included in groups of homogeneous loans. As of December 31, 2020, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

	Not Classified	Special Mention	Sub- standard	Doubtful	Total Loans
Real estate loans:					
One-to four family	\$ 172,323	\$ 696	\$ 1,259	\$ -	\$ 174,279
Commercial					
Owner Occupied	36,046	980	922	-	37,948
Non Owner Occupied	105,418	315	2,454	-	108,187
Multi-family	36,496	-	-	-	36,496
Construction or development	1,225	-	-	-	1,225
Home equity					
Open Ended/Revolving	1,849	-	-	-	1,849
Closed Ended	299	-	-	-	299
Total real estate loans	353,657	1,991	4,635	-	360,283
Other loans:					
Commercial business					
Taxi Medallion	-	-	1,397	-	\$ 1,397
US Govt. Agency Guaranteed	993	-	-	-	993
PPP Loans	58,078	-	-	-	58,078
All Other	11,395	45	546	21	12,007
Consumer	54	-	-	-	54
Total other loans	70,520	45	1,943	21	72,529
Total loans	\$ 424,177	\$ 2,036	\$ 6,578	\$ 21	\$ 432,812

As of December 31, 2019, the risk category of loans by class of loans was as follows:

	Not Classified	Special Mention	Sub- standard	Doubtful	Total Loans
Real estate loans:					
One-to four family	\$ 165,315	\$ 91	\$ 659	\$ -	\$ 166,065
Commercial					
Owner Occupied	37,308	225	702	-	38,235
Non Owner Occupied	102,600	2,396	-	-	104,996
Multi-family	31,957	1,324	-	-	33,281
Construction or development	-	100	-	-	100
Home equity					
Open Ended/Revolving	2,685	-	-	-	2,685
Closed Ended	333	-	-	-	333
Total real estate loans	340,198	4,136	1,361	-	345,695
Other loans:					
Commercial business					
Taxi Medallion	705	868	657	-	\$ 2,230
US Govt. Agency Guaranteed	1,524	-	-	-	1,524
All Other	16,302	65	686	-	17,053
Consumer	113	-	-	-	113
Total other loans	18,644	933	1,343	-	20,920
Total loans	\$ 358,842	\$ 5,069	\$ 2,704	\$ -	\$ 366,615

Troubled Debt Restructurings:

From time to time, the terms of certain loans, for which the borrower is experiencing financial difficulties, are modified as troubled debt restructurings. In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the company's internal underwriting policy. The modification of the terms of such loans include one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

Troubled debt restructurings totaled \$3.0 million and \$3.7 million as of December 31, 2020 and 2019, respectively. Of these amounts approximately \$688 thousand and \$510 were non-accrual at December 31, 2020 and 2019, respectively. There was \$197 thousand of specific reserves allocated to such restructured loans as of December 31, 2020. There was \$242 thousand of specific reserves allocated to such restructured loans as of December 31, 2019.

There are thirteen troubled debt restructurings for \$3.0 million as of December 31, 2020. Seven of these loans totaling \$956 thousand are loans collateralized by New York City Taxi Medallions, three are commercial real estate loans for \$518 thousand, two are Small Business Administration ("SBA") Loans for \$246 thousand and one is a residential mortgage loan for \$1.3 million. Three of these modifications occurred in 2020, none in 2019, one in 2018 and the remainder occurred in 2017 or prior. During the year ended December 31, 2020, the Company charged off \$369 thousand of taxi medallion loans and \$37 thousand of SBA loans relative to these modifications. During the year ended December 31, 2019, the Company charged off \$168 thousand of taxi medallion loans relative to these modifications.

As of December 31, 2020, eight of the troubled debt restructured loans for \$2.3 million are accruing interest while five for \$688 thousand are on non-accrual status. Six of these loans totaling \$808 thousand are on deferral in accordance with the CARES Act, with three of those for \$442 thousand included in the non-accrual status loans. The Company has no commitments to lend additional amounts to customers with outstanding loans that are classified as troubled debt restructurings.

There were three loans for \$367 thousand modified as troubled debt restructurings during the year ended December 31, 2020. There were no loans modified and classified as troubled debt restructurings during the year ended December 31, 2019.

The following table presents loans by class modified as troubled debt restructurings that occurred during the year ended December 31, 2020.

December 31, 2020	# Loans	Pre- Modification O/S Recorded Investment	Post- Modification O/S Recorded Investment
Troubled Debt Restructurings:			
Residential	-	-	-
Commercial and Industrial	-	-	-
SBA Loans	-	-	-
Taxi Medallions	3	638	367
Total	3	638	367

The troubled debt restructurings described above resulted in charge offs of \$125 thousand during the year ended December 31, 2020.

There were no troubled debts restructurings during 2019. During 2019, there were 4 defaults of 2018 troubled debt restructurings totaling \$291 thousand.

During the year ended December 31, 2020, the Bank modified 247 loans with a balance of \$123.9 million resulting in the deferral of principal and/or interest for periods ranging from 90 to 180 days. The table below summarizes the remaining deferrals as of December 31, 2020. All of these loans were performing in accordance with their terms prior to modifications and are in conformance with the CARES Act. Details with respect to loan modifications are as follows:

	Number of contracts	Post -Modification Outstanding Recorded Investment
(Dollars in thousands)		
Primary residential mortgage	1	536
Owner-occupied commercial real estate	1	980
Non-owner-occupied commercial real estate	2	939
Commercial and Industrial	12	1,768
Total	16	4,223

The future performance of these loans, specifically beyond the term of the deferral, is uncertain. To recognize a credit allowance commensurate with the existing risk, the Company assigned qualitative factors for each of the above portfolio classes for allowance purposes.

NOTE 4 – ALLOWANCE FOR LOAN LOSSES

The following table presents the balance in the allowance for loan losses by portfolio segment as of December 31, 2020 and 2019.

December 31, 2019

	1-4 Family Residential Real Estate	Commercial Real Estate	Multifamily Real Estate	Construction or Development	Home Equity	Commercial Business	Consumer	Unallocated	Total
Allowance for loan losses:									
Individually evaluated for impairment	\$ -	\$ 79	\$ -	-	\$ -	\$ 335	\$ -	\$ -	\$ 414
Collectively evaluated for impairment	975	624	202	-	3	978	-	343	3,125
Total allowance balance	\$ 975	\$ 703	\$ 202	\$ -	\$ 3	\$ 1,313	\$ -	\$ 343	\$ 3,539
Loans:									
Loans individually evaluated for impairment	\$ 1,932	\$ 888	\$ -	\$ -	\$ -	\$ 2,136	\$ -	\$ -	\$ 4,956
Loans collectively evaluated for impairment	164,133	142,343	33,281	100	3,018	18,671	113	-	361,659
Total ending loans balance	\$ 166,065	\$ 143,231	\$ 33,281	\$ 100	\$ 3,018	\$ 20,807	\$ 113	\$ -	\$ 366,615

NOTE 5 – PREMISES AND EQUIPMENT

The following is a summary of premises and equipment at December 31, 2020 and December 31, 2019.

	December 31,	
	2020	2019
	(In thousands)	
Land	\$ 193	\$ 193
Furniture, fixtures, and equipment	2,238	2,000
Bank Premises	2,018	1,959
Leasehold Improvements	2,538	2,408
	6,987	6,560
Less: accumulated depreciation and amortization	(2,555)	(1,954)
Total premises and equipment, net	<u>\$ 4,432</u>	<u>\$ 4,606</u>

Depreciation expense was \$601 thousand and \$576 thousand for 2020 and 2019, respectively.

NOTE 6 – DEPOSITS

The following is a summary of deposit balances at December 31, 2020 and December 31, 2019.

	December 31,	
	2020	2019
	(in thousands)	
Non-interest Demand deposit accounts	\$ 109,634	\$ 79,177
Interest Demand deposits	26,593	1,612
Money market accounts	10,375	9,624
Regular savings accounts	137,964	118,000
Certificates of Deposit	90,453	119,449
Total	<u>\$ 375,019</u>	<u>\$ 327,862</u>

The following summarizes certificates of deposit by remaining term to contractual maturity at December 31, 2020 (in thousands).

Under one year	\$ 81,194
One year to under two years	7,631
Two years to under three years	817
Three years to under four years	551
Four years to under five years	260
Five years to under six years	-
Total Certificates of Deposit	<u>90,453</u>

Certificates of deposit of \$250 thousand or more totaled \$26.8 million and \$30.8 million at December 31, 2020 and December 31, 2019, respectively. The Company utilizes brokered deposits. As of December 31, 2020 and 2019, \$3.1 million and \$13.1 million, respectively, of brokered deposits were included in certificates of deposit.

Deposits from directors, senior officers and their affiliates were approximately \$11.8 million and \$6.0 million at December 31, 2020 and December 31, 2019, respectively.

NOTE 7 – BORROWINGS

Federal Home Loan Bank Advances

The Company had \$30.0 million and \$44.0 million in outstanding Federal Home Loan Bank Advances as of December 31, 2020 and 2019.

Advances from the Federal Home Loan Bank were as follows (in thousands):

	<u>2020</u>	<u>2019</u>
Fixed rates with an average rate of 1.71% and 2.08%	\$30,000	\$44,000

Each advance is payable at its maturity date, with a prepayment penalty for fixed rate advances. The advances were fully collateralized by pledged loans, consisting of commercial real estate and residential mortgages from the Company. Based on this collateral, available investment security collateral, and the Company's holdings of FHLB stock, the Company is eligible to borrow up to a total of \$133.0 million at year-end 2020 including the \$30.0 million in term advances outstanding at December 31, 2020.

Payment Information: Required principal payments over the next five years are as follows (in thousands):

2021	\$	15,000
2022	\$	-
2023	\$	-
2024	\$	5,000
2025	\$	10,000
	\$	<u>30,000</u>

Federal Reserve Bank Advances

During 2020, the Bank participated in the Federal Reserve Bank Paycheck Protection Program Liquidity Facility ("PPPLF"). The PPPLF was created on April 9, 2020 to strengthen a key component of the massive \$2 trillion stimulus bill passed by Congress in March 2020. Specifically, the PPPLF loans money to commercial lenders that are, in turn, loaning money to small businesses through the Paycheck Protection Program (PPP). The Bank made loans to small businesses through the PPP and then pledged those loans as collateral on the PPPLF Advances. The intent is to help small businesses, a major job generator, quickly obtain loans to maintain their payrolls in the face of business disruptions due to the coronavirus pandemic.

Under the PPPLF, Federal Reserve Banks are authorized to supply liquidity to financial institutions participating in the PPP in the form of term financing on a non-recourse basis while taking PPP loans as collateral. No fees are associated with the facility. Credit is extended at an interest rate of 35 basis points, and the PPP loans posted as collateral are taken at face value. The principal amount and maturity of an extension of credit under the facility are equal to the principal amount and maturity of the PPP loans pledged as collateral. The maturity date is accelerated commensurate with any loan forgiveness reimbursement received by the eligible borrower from the SBA, or if the underlying PPP loan goes into default and the PPP loan is sold to the SBA in return for the guarantee.

Throughout 2020, the Bank pledged as much as \$55.5 million of PPP loans in exchange for PPPLF Advances from the Federal Reserve Bank of New York. As of December 31, 2020, the Bank had \$46.7 million PPPLF Advances outstanding that is included in Borrowings on the Financial Statements..

Subordinated Note

The Company issued a \$14.0 million subordinated note during the year ended December 31, 2020. The proceeds of this issuance were partially utilized to pay off a \$7.5 million line of credit with Kearny Bank (formerly Millington Bank). In addition, the Company invested \$4.0 million into the Bank to build Tier 1 Capital and retained approximately \$2.0 million to provide an interest reserve to service the new debt. The debt carries a term and interest rate of 10 years and 6.0%, respectively, and is fixed for the first five years and then becomes floating at the three-month term Secured Overnight Financing Rate (“SOFR”) plus 579 basis points. The debt is callable at par on October 30, 2025 and has a final maturity of October 30, 2030.

Lines of Credit

The Company had a line of credit with Kearny Bank (formerly Millington Bank) for an amount of up to \$7.5 million. This credit facility was secured by 100% of the outstanding shares of the Bank. The Company utilized the proceeds of the abovementioned subordinated note to pay off and cancel the line of credit on October 28, 2020. As of December 31, 2019 the outstanding balance was \$7.5 million. The Company had utilized this credit facility primarily to downstream funds to the Bank to enable it to maintain strong capital ratios and leverage the balance sheet by increasing assets.

The Company also has a line of credit with another correspondent bank for an amount of up to \$7.0 million. This credit facility is on a secured basis for \$3.0 million for a period of one hundred eighty (180) calendar days and an unsecured basis of \$4.0 million for a period of fourteen (14) calendar days. The Bank did not utilize this credit facility at any time during 2020 or 2019.

NOTE 8 – INCOME TAXES

The following summarizes components of income tax expense for the years ended December 31, 2020 and December 31, 2019.

	December 31,	
	2020	2019
	(in thousands)	
Current:		
Federal expense (benefit)	\$ 153	\$ 48
State and local expense (benefit)	56	37
Total	<u>209</u>	<u>85</u>
Deferred:		
Federal expense (benefit)	\$ 161	\$ 531
State and local expense (benefit)	<u>(477)</u>	<u>(483)</u>
Tax Expense (Benefit) Before Valuation Allowance	(316)	48
Change in Valuation Allowance	<u>476</u>	<u>379</u>
Total Tax Expense	<u>\$ 369</u>	<u>\$ 512</u>

The following is a reconciliation of the Company’s statutory federal income tax rate, 21%, to its effective tax rate at December 31, 2020 and December 31, 2019.

	December 31,	
	2020	2019
	(in thousands)	
	21%	21%
Federal expense (benefit) at statutory rate	\$ 331	\$ 442
State and local income taxes, net of federal income tax benefit	(575)	(353)
Other	137	44
Tax benefit before valuation allowance	(107)	133
Change in Valuation Allowance	476	379
Income tax expense	\$ 369	\$ 512

The following summarizes the balance of the Company's deferred tax assets and deferred tax liabilities at December 31, 2020 and December 31, 2019.

	December 31,	
	2020	2019
	(in thousands)	
Deferred Tax Assets	\$ 6,806	\$ 3,991
Less: Valuation allowance	(2,480)	(2,004)
Net deferred tax assets	4,326	1,987
Deferred tax liabilities	4,600	2,023
Net deferred tax asset (liability)	\$ (274)	\$ (36)

Deferred taxes relate primarily to net operating loss carryforwards and timing differences associated with the allowance for loan losses.

The Company has New York State and New York City net operating loss carryforwards available of \$26.6 million and \$16.2 million, respectively, expiring between years 2025 and 2039.

The Company has recorded a federal deferred tax asset that, based upon an analysis of the evidence, it expects such federal deferred tax asset to be realizable. The federal deferred tax asset is included in other assets on the balance sheet. However, due to the change in New York State tax legislation passed in 2014, and New York City in 2015, the Company generated New York State and City tax losses in 2019 and 2020 and it is more likely than not the Company will continue to generate New York tax losses in future years. Therefore, the Company calculates its New York State and City tax liability on the basis of average equity capital or a minimum filing fee. Consequently, the Company has recorded a valuation allowance against its net New York State and City deferred tax assets as of December 31, 2020 and 2019, as it is unlikely these deferred tax assets will impact the Company's New York State or City tax liability in future years.

There were no significant unrecognized tax benefits at December 31, 2019, and the Company does not expect any significant increase in unrecognized tax benefits in the next twelve months.

NOTE 9 – COMMITMENTS AND CONTINGENCIES

Legal Proceedings

The Company has not been a party to any legal proceedings, which may have a material effect on the Company's results of operations and financial condition. However, in the normal course of its business, the Company may become involved as plaintiff or defendant in proceedings such as judicial mortgage foreclosures and proceedings to collect on loan obligations and to enforce contractual obligations.

Lessee Arrangements

The Company enters into leases in the normal course of business primarily for banking centers, back office operations locations, and loan production offices. The Company's leases have remaining terms ranging from 5 to 10 years, some of which include renewal or termination options to extend the lease for up to 20 years and some of which include options to terminate the lease within 5 years. The Company's leases do not include residual value guarantees or covenants.

The Company includes lease extension and termination options in the lease term if, after considering relevant economic factors, it is reasonably certain the Company will exercise the option. The Company has elected not to recognize leases with original lease terms of 12 months or less (short-term leases) on the Company's balance sheet.

		<u>December 31, 2020</u>	<u>December 31, 2019</u>
Right-of-Use assets:			
Operating leases	Other assets	\$ 6,188	\$ 2,747
Total right-of-use assets		<u>\$ 6,188</u>	<u>\$ 2,747</u>
Lease liabilities:			
Operating leases	Other liabilities	\$ 6,298	\$ 2,812
Total lease liabilities		<u>\$ 6,298</u>	<u>\$ 2,812</u>

Lease Expense

The components of total lease cost were as follows for the period ending:

	<u>December 31, 2020</u>	<u>December 31, 2019</u>
Operating Lease cost	\$ 452	\$ 406
Total lease cost, net	<u>\$ 452</u>	<u>\$ 406</u>

Lease obligations

Future undiscounted lease payments for operating leases with initial terms of one year or more as of December 31, 2020 are as follows:

	2021	\$	681
	2022		750
	2023		727
	2024		647
	2025		633
	Thereafter		3,684
Total undiscounted lease payments		\$	<u>7,122</u>
Less: Imputed Interest			<u>824</u>
Net Lease Liabilities		\$	<u>6,298</u>

Supplemental Lease Information

	<u>December 31, 2020</u>	<u>December 31, 2019</u>
Operating lease weighted average remaining lease term (years)	11.0	7.8
Operating lease weighted average discount rate	2.37%	0.0294
Operating cash flows from operating leases	\$ 408	\$ 373
Right-of-use assets obtained in exchange for new operating lease liabilities	\$ 3,812	\$ 304

Off-Balance Sheet Financial Instruments

Loan origination commitments and lines of credit are contractual agreements to lend to customers within specified time periods at interest rates and on other terms specified in the agreements. These financial instruments involve elements of credit risk and interest rate risk in addition to the amounts for funded loans recognized in the balance sheet. The contractual amounts of commitments and lines of credit represent the Bank's maximum potential exposure to credit loss (assuming that the agreements are fully funded and any collateral proves to be worthless), but do not represent future cash requirements since certain agreements may expire without being fully funded. Loan commitments generally have fixed expiration dates (ranging up to three months) or other termination clauses and may require the payment of a fee by the customer. Commitments and lines of credit are subject to the same credit approval process applied in the Bank's general lending activities, including a case-by-case evaluation of the customer's creditworthiness and related collateral requirements. Substantially all of these commitments and lines of credit have been provided to customers within the Bank's primary lending area. Loan origination commitments at December 31, 2020 consisted of primarily adjustable, with interest rates ranging from 3.625 to 6.00% and terms generally not exceeding 90 days.

The contractual amounts of financial instruments with off-balance sheet risk at year-end were as follows:

	2020		2019	
	(In thousands)			
	Fixed Rate	Variable Rate	Fixed Rate	Variable Rate
Commitments to make loans	\$ 2,554	\$ 11,571	\$ 850	\$ 5,798
Unused lines of credit	30	8,660	--	9,095
Standby letters of credit	--	--	--	--

NOTE 10 – EMPLOYEE BENEFIT AND STOCK-BASED COMPENSATION PLANS

Stock Options

On March 18, 2014 the Board of Directors approved the adoption of the Company’s 2014 Stock Option Plan which allows for 331,000 options. These options have a 10-year term and may be either non-qualified stock options or incentive stock options. The options vest immediately for those options granted to Directors and at either a rate of 20% on each of five annual vesting dates or 33.33% on each of three annual vesting dates for those options granted to employees. The Board of Directors determines the vesting period in accordance with its decisions to make grants. Each option entitles the holder to purchase one share of common stock at an exercise price equal to the fair market value of the stock on the grant date. At December 31, 2020, there were 37,000 shares available for future grant under the 2014 Stock Option Plan.

The 2014 Stock Option Plan replaces the Stock Option Plan which was adopted in 2004. This plan allowed for 180,000 options. All options outstanding under the retired Stock Option Plan were surrendered upon grant of new options under the 2014 Stock Option Plan.

For accounting purposes, the Company recognizes expense for options awarded under the Company’s 2014 Stock Option Plan over the vesting period at the fair market value of the options on the day they are awarded. The fair value of each option award is estimated on the date of grant using the Black-Scholes model that uses the assumptions noted in the table below.

	2020
Risk -Free interest rate	0.65%
Expected Term (in years)	7
Expected stock price volatility	0.30
	2019
Risk -Free interest rate	1.83%
Expected Term (in years)	7
Expected stock price volatility	0.30

Expected volatilities are based on historical volatilities of the Company’s common stock. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

A summary of options outstanding under the Bank’s 2014 Stock Option Plan as of December 31, 2020,

and changes during the year then ended is presented below.

	Shares	Weighted Average Exercise	Weighted Average Remaining Contractual Term (years)	Intrinsic Value (000's)
Outstanding at January 1, 2020	292,000	\$ 3.36		
Granted	15,000	3.91		
Exercised	-	-		
Forfeited or expired	(13,000)	4.62		
Surrendered	-	-		
Outstanding at December 31, 2020	<u>294,000</u>	<u>\$ 3.33</u>	<u>4.8</u>	<u>\$ 300</u>
Options exercisable at December 31, 2020	<u>264,800</u>	<u>\$ 3.25</u>	<u>4.4</u>	<u>\$ 292</u>
Vested and expected to vest	<u>294,000</u>	<u>3.33</u>	<u>4.8</u>	<u>300</u>

There were no options exercised during the years ended December 31, 2020 or 2019.

As of December 31, 2020, there was \$30 thousand of total unrecognized compensation cost related to non-vested stock options granted under the 2014 Stock Option Plan. The cost is expected to be recognized over a weighted average remaining period of approximately 2 months.

401(k) Plan

A 401(k) benefit plan allows employee contributions up to 15% of their compensation. The Bank made a matching contribution of \$63 thousand and \$85 thousand in the years ended December 31, 2020 and 2019, respectively.

NOTE 11 – FAIR VALUE

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. Fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standards describe three levels of inputs that may be used to measure fair values:

Level 1 – Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2 – Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 – Significant unobservable inputs that reflect a company's own assumptions about the

assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate the fair value of each type of financial instrument:

Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3).

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are typically significant and result in a Level 3 classification of the inputs for determining fair value. However, such adjustments did not have a material impact on the overall financial statements.

Repossessed Assets: The Bank's repossessed assets consist of two New York City Taxi Medallions. The fair value of these assets acquired through repossession are determined by a review of recent sales of Medallions and adjusted accordingly as a Level 3 classification of the inputs for determining fair value.

Assets measured at fair value on a recurring basis are summarized below.

	Fair Value Measurements (in thousands)			
	Carrying Value	at December 31, 2020 Using		
		Quoted Prices in Active	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Financial Assets				
Investment securities available-for-sale:				
Mortgage-backed securities-residential	6,464	-	6,464	-
Total available-for-sale	\$ 6,464	\$ -	\$ 6,464	\$ -

	Fair Value Measurements (in thousands)			
	Carrying Value	at December 31, 2019 Using		
		Quoted Prices in Active	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Financial Assets				
Investment securities available-for-sale:				
Bank Preferred securities	\$ 952		\$ 952	
Mortgage-backed securities-residential	2,352	-	2,352	-
Total available-for-sale and equity securities	\$ 3,304	\$ -	\$ 3,304	\$ -

Assets measured at fair value on a non-recurring basis are summarized below:

(in thousands)				
at December 31, 2020 Using				
	Carrying Value	Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Assets:				
Impaired Loans				
Commercial Term Loan	\$ 1,632	-	-	\$ 1,632
Commercial Real Estate	\$ 2,573	-	-	\$ 2,573
Residential Real Estate	\$ 1,888	-	-	\$ 1,888
Reposessed Property	147	-	-	147

(in thousands)				
at December 31, 2019 Using				
	Carrying Value	Identical Assets (Level 1)	Observable Inputs (Level 2)	Unobservable Inputs (Level 3)
Assets:				
Impaired Loans				
Commercial Term Loan	\$ 1,801	-	-	\$ 1,801
Commercial Real Estate	\$ 809	-	-	\$ 809
Residential Real Estate	\$ 593	-	-	\$ 593
Reposessed Assets	219	-	-	219

Impaired loans: Impaired loans measured at fair value at December 31, 2020 had a book value of \$6.4 million, with a valuation allowance of \$272 thousand. Impaired loans measured at fair value at December 31, 2019 had a book value of \$3.6 million, with a valuation allowance of \$414 thousand.

Reposessed Assets: At December 31, 2020 the Bank had Reposessed Assets with a carrying value of \$147 thousand. At December 31, 2019 the Bank had Reposessed Assets with a carrying value of \$219 thousand.

The carrying amounts and estimated fair values of financial instruments not carried at fair value at December 31, 2019 are as follows:

	Fair Value Measurements at December 31, 2020 Using				
	<u>Carrying Amount</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Financial assets					
Cash, due from banks, federal funds sold	62,533	62,533	-	-	62,533
Securities held to maturity	-	-	-	-	-
Loans, net	434,417	-	-	434,962	434,962
Financial liabilities					
Time Deposits	90,453	-	-	90,922	90,922
Borrowings	90,659			91,289	91,289

	Fair Value Measurements at December 31, 2019 Using				
	<u>Carrying Amount</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
Financial assets					
Cash, due from banks, federal funds sold	25,275	25,275	-	-	25,275
Securities held to maturity	12,265	-	12,585	-	12,585
Loans, net	369,194	-	-	369,050	369,050
Financial liabilities					
Time Deposits	119,450	-	-	120,187	120,187
Borrowings	51,500			51,574	51,574

NOTE 12- REGULATORY CAPITAL REQUIREMENTS

Federal Reserve Board regulations requires that state-chartered, FRB-member banks, such as Empire State Bank, maintain minimum regulatory capital levels. Under prompt corrective action regulations, the regulatory agency is required to take certain supervisory actions (and may take additional discretionary actions) with respect to an undercapitalized institution. Such actions could have a direct material effect on the Company's consolidated financial statements. The regulations establish a framework for the classification of institutions into five categories: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized.

The U.S. Basel III rules became effective for the Bank on January 1, 2015, and set forth the composition of regulatory capital including the application of regulatory capital adjustments and deductions. Prior to January 1, 2015, regulatory capital was calculated under the Basel I framework. Regulatory capital

guidelines require that capital be measured in relation to the credit and market risks of both on- and off-balance sheet items using various risk weights. These risk weights were amended as part of the Basel III framework.

The capital rules under Basel III implement a revised definition of regulatory capital including a new common equity Tier 1 capital ratio with a minimum requirement of 4.5% and a higher minimum Tier 1 capital ratio of 6.0%. Under the new rules, the total capital ratio remains at 8.0% and the minimum leverage ratio (Tier 1 capital to total assets) for all banking organizations is 4.0%.

Under the new capital rules, in order to avoid limitations on capital distributions, including dividend payments and certain discretionary bonus payments to executive officers, a banking organization must hold a capital conservation buffer composed of common equity Tier 1 capital above its minimum risk based capital requirements. The capital conservation buffer and the deductions from common equity Tier 1 capital phase in over time, beginning on January 1, 2016. The capital conservation buffer for 2020 is 2.50%

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of Total and Tier 1 capital (as defined by the regulations) to risk weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes that as of December 31, 2020, the Bank meets all capital adequacy requirements to which it is subject. Further, the most recent regulatory notification categorized the Bank as a well-capitalized institution under the prompt corrective action regulations. There have been no conditions or events since that notification that management believes have changed the Bank's capital classification.

The following table presents the regulatory capital, assets and risk based capital ratios for the Bank under the Basel III framework, excluding conservations buffers, at December 31, 2020 and December 31, 2019:

	<u>Bank Actual</u>		<u>Minimum Capital Adequacy</u>		<u>Classification as Well Capitalized</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<u>December 31, 2020</u>			(Dollars in thousands)			
Tier I (core) capital to Average Assets	\$ 44,757	8.7%	\$ 18,449	4.0%	\$ 23,061	5.0%
Common Equity Tier 1 to Risk Weighted Assets	44,757	15.5	13,021	4.5	18,808	6.5
Tier 1 Capital to Risk Weighted Assets	44,757	15.5	17,361	6.0	23,148	8.0
Total Capital to Risk Weighted Assets	48,397	16.7	23,148	8.0	28,935	10.0

	<u>Bank Actual</u>		<u>Minimum Capital Adequacy</u>		<u>Classification as Well Capitalized</u>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<u>December 31, 2019</u>			(Dollars in thousands)			
Tier I (core) capital to Average Assets	\$ 38,878	9.3%	\$ 16,799	4.0%	\$ 20,999	5.0%
Common Equity Tier 1 to Risk Weighted Assets	38,878	13.6	12,827	4.5	18,528	6.5
Tier 1 Capital to Risk Weighted Assets	38,878	13.6	17,103	6.0	22,804	8.0
Total Capital to Risk Weighted Assets	42,417	14.9	22,804	8.0	28,505	10.0

The Federal Reserve Bank of New York and the New York State Department of Financial Services regulate the amount of dividends and other capital distributions that the Bank may pay to the Company. All dividends must be paid out of undivided profits and cannot be paid out from capital. In general, if the Bank has undivided profits and satisfies all regulatory capital requirements both before and after a dividend payment, the Bank may pay a dividend to the Company, in any year, equal to the current year's net income plus retained net income for the preceding two years that is still available for dividend.

NOTE 13 – REVENUE FROM CONTRACTS WITH CUSTOMERS

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within Non-Interest Income. The following table presents the Company's sources of Non-Interest Income for the twelve months ended December 31, 2020 and 2019. Items outside the scope of ASC 606 are noted as such.

	Year Ended <u>12/31/2020</u>	Year Ended <u>12/31/2019</u>
Service charges on deposits:		
Overdraft fees	197	458
Wire transfer fees	72	53
Other	28	27
ATM fee income	62	33
Interchange fee income	30	37
Net gains on sale of loans ^(a)	-	(80)
Loan servicing fees ^(a)	188	422
Net gains on sale of securities ^(a)	194	-
Other	14	45
	<hr/>	<hr/>
Total non-interest income	785	995

^(a) Not within the scope of ASC 606.

^(b) The Other category includes safe deposit rental fees of \$4 thousand that is within the scope of ASC 606; the remaining balance of \$41 thousand represents CD penalties, and miscellaneous income which is outside the scope of ASC 606.

Service Charges on Deposit Accounts: The Company earns fees from its deposit customers for transaction-based account maintenance and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering, and ACH fees, are recognized

at the transaction is executed as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation. Overdraft fees are recognized at the point in time the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

Interchange income: The Company earns interchange fees debit cardholder transactions conducted through the Visa payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder.

Insured Cash Sweep Fees: The Company earns fees from the Promontory Network's Insured Cash Sweep (ICS) product. These fees are based on the daily amount of ICS One-Way-Sell transactions within the Network and are determined utilizing an interest rate comparable to the federal funds rate. The fees are recognized daily based upon outstanding ICS One-Way-Sell balances.

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Serving Our Communities

Improving the financial wellbeing of the communities we serve

Empire State Bank will continue to support our communities to get through these extraordinary times. As a community bank, we are dedicated to improving the financial wellbeing of the communities we serve, to make a positive contribution to society and help build a resilient economy where we live, work, and do business. Throughout the year, our team has shown tremendous commitment to our customers and have done an extraordinary job, responding quickly and effectively to meet customer needs through the delivery of government stimulus. Our team members received a \$200 gift card to a local restaurant of their choice to not only demonstrate our appreciation for their dedication and commitment, but to also provide support for those local eateries particularly hard hit by the pandemic.

We've
helped
keep jobs in
our community.
Saving
over

9,000 jobs



In collaboration with the SIEDC, Jeanne Sarno, FVP, Business Relationship Manager of Empire State Bank donated and delivered PPE certified sanitizer stands to local businesses for their customers and staff.



Pictured from left to right: Jeanne Sarno, FVP, Business Relationship Manager; Anthony Campitello, President of the Victory Boulevard Merchants Association and Niles French, VP of Projects/BID Director at the SIEDC.

Growing and Expanding

Expanding in our local communities

As we move forward, we believe that everyone, from our customers and employees to our neighbors in the communities that we serve, deserve the opportunity to grow and thrive. We continue to carry on our mission and are expanding our footprint to further provide our products and personalized services to support more customer banking relationships.

This year Empire State Bank will be adding a sixth Banking Center at 1441 South Avenue, Staten Island, New York 10314. Known as Corporate Commons Three, this location will be in a state-of-the-art 330,000 square foot eight-story building, in a multi-use commercial complex. We are eagerly anticipating opening in the 2nd quarter of 2021.

Another exciting event is the relocation of our New Dorp Banking Center, from 1361 North Railroad Avenue to 2212 Hylan Boulevard in Staten Island, slated for the 3rd quarter of 2021. The new location is twice the size of our present location and with over \$150 million in deposits, will be able to support expansion, provide much-needed customer parking, as well as a drive-up window to enhance our level of customer service even further.

Corporate Commons Three



Hylan Blvd

ES BANCSHARES, INC. STOCKHOLDER INFORMATION

Shareholder General Inquiries

Philip Guarnieri
Chief Executive Officer
ES Bancshares, Inc.
68 North Plank Road
Newburgh, NY 12550
(845) 451-7825

Transfer Agent

Pacific Stock Transfer
6725 Via Austi Pkwy Suite 300
Las Vegas, NV 89119
Tel: +1-800-785-7782
E-mail: info@pacificstocktransfer.com
Website: <https://pacificstocktransfer.com/contact>

ES BANCSHARES, INC. CORPORATE INFORMATION

Corporate Office

ES Bancshares, Inc.
68 North Plank Road
Newburgh, NY 12550

Telephone: (845) 561-0003
PEdwards@esbna.com
www.esbna.com

Board of Directors



Andrew G. Finkelstein
Chairman



Philip Guarnieri
Chief Executive Officer



Walter Daszkowski
Vice Chairman



Thomas Sperzel
President and Chief Operating Officer



Penda Aiken



Michael O'Brien



David Freer, Jr.



Michael P. Ostrow



Gale L. Foster



Albert J. Pagano



Michael Menicucci



Thomas D. Weddell



David N. Mesches, M.D.



Kelly Zhong

Independent Auditors

Crowe LLP
488 Madison Avenue, Floor 3
New York, New York 10022-5702

Special Counsel/Washington, D.C.

Luse Gorman Pomeroy & Schick, P.C.
485 Lexington Ave. Floor 11
New York, New York 10017



OPENING SOON

Corporate Commons Three
1441 South Avenue
Staten Island, NY 10314



OPENING SOON

Hylan Boulevard
2212 Hylan Boulevard
Staten Island, NY 10306

ESB



BANCSHARES, INC.



**Victory Boulevard
Business Loan Center &
Administrative Offices**
2047 Victory Boulevard
Staten Island, NY 10314
347-592-1950



New Dorp Banking Center
1361 North Railroad Avenue
Staten Island, NY 10306
718-351-0590



**Victory Boulevard
Banking Center**
1698 Victory Boulevard
Staten Island, NY 10314
718-303-6900



18th Avenue Banking Center
6923 18th Avenue
Brooklyn, NY 11204
718-942-3636



3rd Avenue Banking Center
8701 Third Avenue
Brooklyn, NY 11209
347-695-9040



**Newburgh Banking Center &
Headquarters**
68 North Plank Road
Newburgh, NY 12550
845-561-0003

